

## Message Text

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ORIGIN EB-08

INFO OCT-01 EA-09 ISO-00 ABF-01 /019 R

DRAFTED BY EB/OCA/CD:REDAY:JMN

APPROVED BY EB/OCA/CD:WERAU

EAEX:HSMITH (SUBS)

-----231230Z 093754 /22

R 230113Z APR 77

FM SECSTATE WASHDC

TO AMEMBASSY BANGKOK

AMEMBASSY CANBERRA

AMCONSUL HONG KONG

AMEMBASSY JAKARTA

AMEMBASSY MANILA

AMEMBASSY SEOUL

AMEMBASSY SINGAPORE

AMEMBASSY TAIPEI

AMEMBASSY TOKYO

UNCLAS STATE 092027

E.O. 11652: N/A

TAGS: BEXP, AFSP

SUBJECT: COMMERCIAL FUNDING, COUNTRY COMMERCIAL PROGRAM  
(CCP) POSTS

REF: STATE A-5960

1. THERE IS CONTINUING AND GROWING INTEREST IN WASHINGTON REGARDING THE LEVEL OF STATE FUNDING IN SUPPORT OF COMMERCIAL PROGRAMS. IN RESPONSE TO THIS INTEREST, NON-CCP POSTS WERE REQUESTED TO SUPPLY CERTAIN FINANCIAL DATA INDICATING ACTUAL COMMERCIAL PROGRAM FUNDING IN FY 76 AND ESTIMATES FOR FY 77 AND FY 78 BASED ON REALISTIC EXPECTATIONS OF UNCLASSIFIED

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BUREAU ALLOTMENTS. REPLIES HAVE NOW BEEN RECEIVED FROM ALMOST ALL NON-CCP POSTS WITH COMMERCIAL RESPONSIBILITIES. ALL CCP POSTS ARE BEING REQUESTED TO SUBMIT SOME DATA BY CABLE IN ADVANCE OF THE FINAL PREPARATION OF FY 78 CCP'S.

2. TO COMPLETE OUR DATA ON COMMERCIAL PROGRAM EXPENDITURES FOR FY 76 (ACTUAL) AND FY 77 (ESTIMATES), ADDRESSEE CCP

POSTS ARE REQUESTED TO SUBMIT THEIR DATA FOR THESE TWO FISCAL YEARS (BUT NOT REPEAT NOT FY 78) IN THE SAME TELEGRAPHIC FORMAT AS THE NON-CCP POSTS, I.E., ACCORDING TO THE FOLLOWING CATEGORIES:

FINANCIAL RESOURCES SCHEDULE FOR COMMERCIAL ACTIVITIES:  
(STATE FUNDS ONLY)

FY 76 (ACTUAL)      FY 77 (EST)

COMMERCIAL REPRESENTATION

COMMERCIAL TRAVEL

CONTRACT SERVICES OF WHICH

(A) WTDR SUPPORT

(B) PRINTING - NEWSLETTER

(C) OTHER

COMMERCIAL LIBRARY

OTHER

TOTAL

APPROVED BY PRINCIPAL E/C OFFICER

APPROVED BY PRINCIPAL ADMIN OFFICER

3. IN PREPARING THE FINANCIAL RESOURCES SCHEDULE, POSTS ARE REMINDED THAT COMMERCIAL TRAVEL AND REPRESENTATION ARE OFTEN PERFORMED BY OFFICERS WHO ARE NOT PRIMARILY ENGAGED IN COMMERCIAL WORK. FOR EXAMPLE, THE AMBASSADOR MAY HOLD A RECEPTION WHICH INCLUDES, AMONG OTHER PEOPLE, REPRESENTATIVES OF THE LOCAL BUSINESS COMMUNITY, OR HE/SHE MAY TRAVEL TO PARTICIPATE AT THE OPENING OF A TRADE EVENT  
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RELATING TO THE COMMERCIAL PROGRAM. IN BOTH INSTANCES, SOME REASONABLE PROPORTION OF HIS/HER TRAVEL AND REPRESENTATION EXPENSES SHOULD BE INCLUDED IN THE FINANCIAL RESOURCES SCHEDULE.

4. REPLIES SHOULD INCLUDE DATA FROM CONSTITUENT POSTS, AND FINANCIAL RESOURCES SCHEDULE SUBMITTED TO WASHINGTON SHOULD HAVE THE APPROVAL OF MISSION B AND F OFFICERS. ONLY STATE FUNDING SHOULD BE INCLUDED. WOULD APPRECIATE CABLE BY MAY 16. PLEASE SLUG REPLIES FOR A/BF, EB/OCA AND BUREAU COMMERCIAL COORDINATOR AND USE SAME SUBJECT LINE AND TAGS AS THIS MESSAGE.  
VANCE

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NNN

## Message Attributes

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**Subject:** COMMERCIAL FUNDING, COUNTRY COMMERCIAL PROGRAM (CCP) POSTS  
**TAGS:** BEXP, AFSP  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009